

TILES PRICE LIST

CATALOGUE

2026



otrovato



otrovato

YOUR GATEWAY TO AFRICA

WHO WE ARE

As a trusted **B2B platform** and gateway to Africa, **otrovato** connects global suppliers with African buyers through a fully integrated, end-to-end ecosystem. Combining digital efficiency with on-ground reliability, the platform is powered by pre-vetted suppliers and supported by trusted financial and logistics partners.

With **200+** active vendors across **15+** product categories, **otrovato** enables buyers and sellers to access new markets with confidence, facilitating seamless trade across industries. Through comprehensive quality inspections and efficient end-to-end shipping, **otrovato** ensures reliability at every step of the sourcing journey.

By offering access to a wide variety of products in one place, **otrovato** simplifies sourcing and saves valuable time for businesses. The platform enables users to compare multiple quotations, negotiate directly with suppliers for flexible pricing and terms, and tailor orders to meet their specific needs while achieving up to 30% cost savings compared to local markets.



Our Services:

Showroom:

otrovato runs an on-ground showroom, providing physical product visibility and strengthening buyer confidence.

Warehouse:

Strategically located warehouse facility in Nairobi, supporting ongoing projects on a consignment basis while serving vendors seeking efficient storage and streamlined order fulfillment, allowing bulk orders to be fulfilled **within just 24 hours**.

Active distribution network:

Linking global suppliers with African distributors and wholesalers, ensuring reliable stock flow, faster market reach, and local visibility. Buyers gain trusted distribution partners, while sellers benefit from simplified restocking, marketing support, and consistent sales across Kenya.





CERAMIC TILES



CYRIL

MODEL: 1404-E

60 X 60 cm | MATT

KES. 2,115.00 Per Carton

MINIMUM ORDER QUANTITY:
20 CARTONS

COVERAGE PER BOX: 1.44 m²

PACKING: 4 TILES PER CARTON

**GET YOUR PRODUCTS
WITHIN 24 HOURS**



CYRIL

MODEL: 1402-E

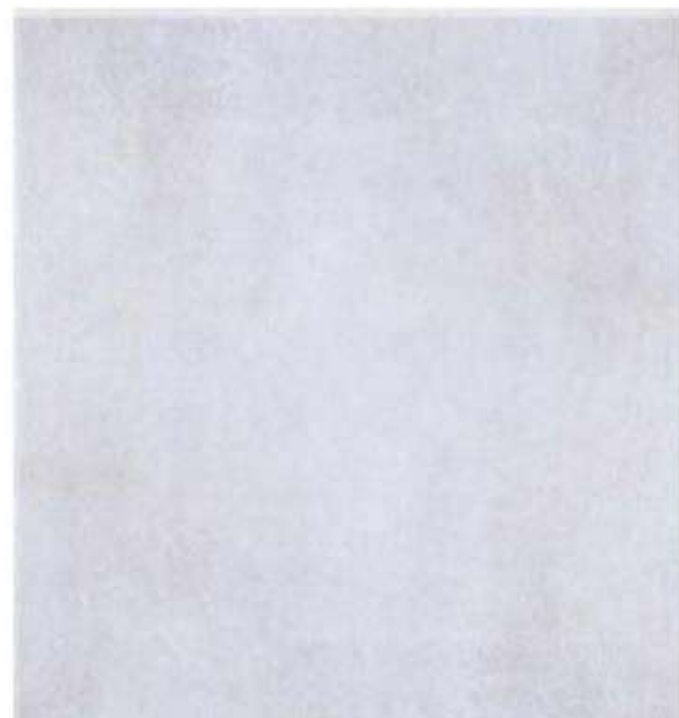
60 X 60 cm | MATT

KES. 2,115.00 Per Carton

MINIMUM ORDER QUANTITY:
20 CARTONS

COVERAGE PER BOX: 1.44 m²

PACKING: 4 TILES PER CARTON



**GET YOUR PRODUCTS
WITHIN 24 HOURS**





CYRIL

MODEL: 1409

60 X 60 cm | MATT

KES. 2,115.00 Per Carton

MINIMUM ORDER QUANTITY:
20 CARTONS

COVERAGE PER BOX: 1.44 m²

PACKING: 4 TILES PER CARTON

**GET YOUR PRODUCTS
WITHIN 24 HOURS**



CYRIL

MODEL: 1401

60 X 60 cm | MATT

KES. 2,115.00 Per Carton

MINIMUM ORDER QUANTITY:
20 CARTONS

COVERAGE PER BOX: 1.44 m²

PACKING: 4 TILES PER CARTON



**GET YOUR PRODUCTS
WITHIN 24 HOURS**





CYRIL

MODEL: 134

60 X 60 cm | MATT

KES. 2,115.00 Per Carton

MINIMUM ORDER QUANTITY:
20 CARTONS

COVERAGE PER BOX: 1.44 m²

PACKING: 4 TILES PER CARTON

**GET YOUR PRODUCTS
WITHIN 24 HOURS**



GRANITO

MODEL: 180-70

30 X 60 cm | MATT

KES. 1,935.00 Per Carton

MINIMUM ORDER QUANTITY:
20 CARTONS

COVERAGE PER BOX: 1.62 m²

PACKING: 6 TILES PER CARTON

**GET YOUR PRODUCTS
WITHIN 24 HOURS**



GRANITO

MODEL: 180-70E

30 X 60 cm | MATT

KES. 1,935.00 Per Carton

MINIMUM ORDER QUANTITY:
20 CARTONS

COVERAGE PER BOX: 1.62 m²

PACKING: 6 TILES PER CARTON



**GET YOUR PRODUCTS
WITHIN 24 HOURS**



GRANITO

MODEL: 180-70B

30 X 60 cm | MATT

KES. 1,935.00 Per Carton

MINIMUM ORDER QUANTITY:
20 CARTONS

COVERAGE PER BOX: 1.62 m²

PACKING: 6 TILES PER CARTON



**GET YOUR PRODUCTS
WITHIN 24 HOURS**





GRANITO

MODEL: 180-57

30 X 60 cm | GLOSSY

KES. 1,935.00 Per Carton

MINIMUM ORDER QUANTITY:
20 CARTONS

COVERAGE PER BOX: 1.62 m²

PACKING: 6 TILES PER CARTON

**GET YOUR PRODUCTS
WITHIN 24 HOURS**



GRANITO

MODEL: 180-57A

30 X 60 cm | GLOSSY

KES. 1,935.00 Per Carton

MINIMUM ORDER QUANTITY:
20 CARTONS

COVERAGE PER BOX: 1.62 m²

PACKING: 6 TILES PER CARTON



**GET YOUR PRODUCTS
WITHIN 24 HOURS**



GRANITO

MODEL: 180-65

30 X 60 cm | MATT

KES. 1,935.00 Per Carton



MINIMUM ORDER QUANTITY:
20 CARTONS

COVERAGE PER BOX: 1.62 m²

PACKING: 6 TILES PER CARTON

**GET YOUR PRODUCTS
WITHIN 24 HOURS**



GRANITO

MODEL: 180-65B

30 X 60 cm | MATT

KES. 1,935.00 Per Carton

MINIMUM ORDER QUANTITY:
20 CARTONS

COVERAGE PER BOX: 1.62 m²

PACKING: 6 TILES PER CARTON



**GET YOUR PRODUCTS
WITHIN 24 HOURS**



GRANITO

MODEL: 75-11

27 X 75 cm | MATT

KES. 1,935.00 Per Carton

MINIMUM ORDER QUANTITY:
20 CARTONS

COVERAGE PER BOX: 1.5 m²

PACKING: 8 TILES PER CARTON



**GET YOUR PRODUCTS
WITHIN 24 HOURS**



GRANITO

MODEL: 75-11B

25 X 75 cm | MATT

KES. 1,935.00 Per Carton

MINIMUM ORDER QUANTITY:
20 CARTONS

COVERAGE PER BOX: 1.5 m²

PACKING: 8 TILES PER CARTON



**GET YOUR PRODUCTS
WITHIN 24 HOURS**



GRANITO

MODEL: SIRO

60 X 60 cm | MATT

KES. 3,610.00 Per Carton

MINIMUM ORDER QUANTITY:
20 CARTONS

COVERAGE PER BOX: 2.16 m²

PACKING: 3 TILES PER CARTON



**GET YOUR PRODUCTS
WITHIN 24 HOURS**



GRANITO

MODEL: TORIS

60 X 120 cm | MATT

KES. 3,610.00 Per Carton

MINIMUM ORDER QUANTITY:
20 CARTONS

COVERAGE PER BOX: 2.16 m²

PACKING: 3 TILES PER CARTON



**GET YOUR PRODUCTS
WITHIN 24 HOURS**





PORCELAIN TILES

ROYAL

MODEL: PALISSANDRO

60 X 120 cm | MATT

KES. 3,380.00 Per Carton

MINIMUM ORDER QUANTITY:
20 CARTONS

COVERAGE PER BOX: 1.44 m²

PACKING: 2 TILES PER CARTON



**GET YOUR PRODUCTS
WITHIN 24 HOURS**



ROYAL

MODEL: LIVERO DARK GREY

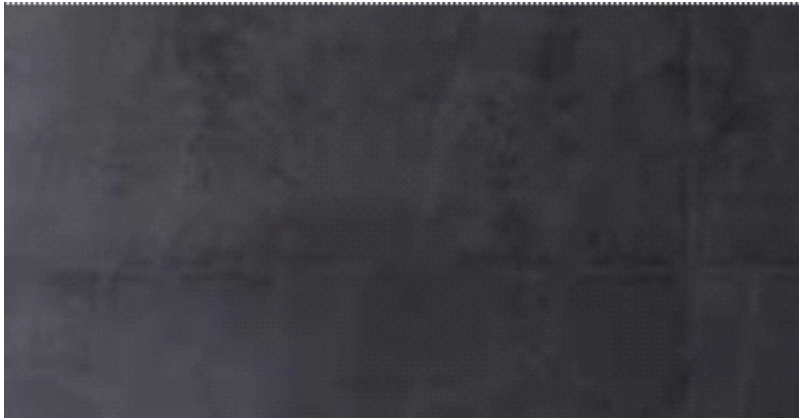
60 X 120 cm | MATT

KES. 2,875.00 Per Carton

MINIMUM ORDER QUANTITY:
20 CARTONS

COVERAGE PER BOX: 1.44 m²

PACKING: 2 TILES PER CARTON



**GET YOUR PRODUCTS
WITHIN 24 HOURS**



ROYAL

MODEL: SMOOTH IVORY

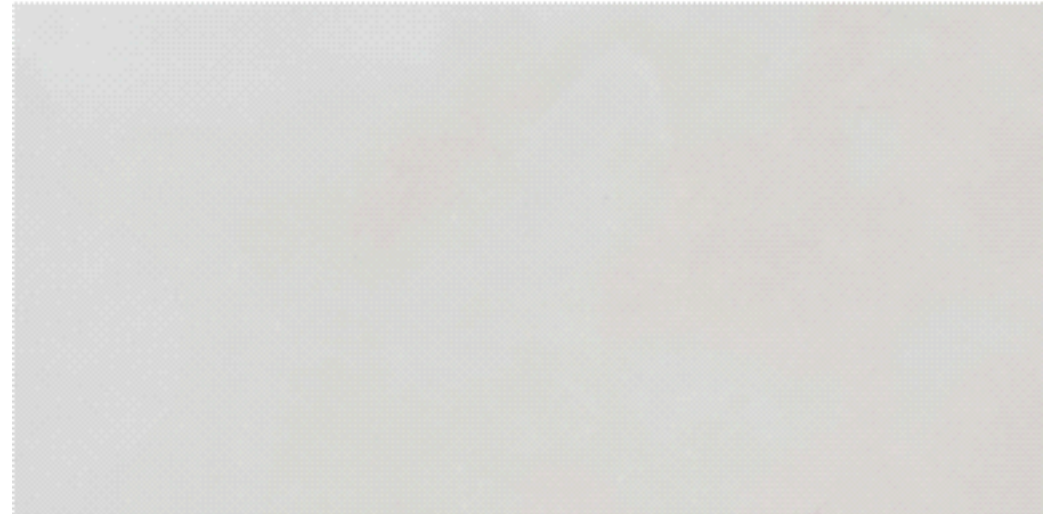
60 X 120 cm | MATT

KES. 2,875.00 Per Carton

MINIMUM ORDER QUANTITY:
20 CARTONS

COVERAGE PER BOX: 1.44 m²

**PACKING: 2 PORCELAIN TILES
PER CARTON**



**GET YOUR PRODUCTS
WITHIN 24 HOURS**



ROYAL

MODEL: HAMMER MOSAIC

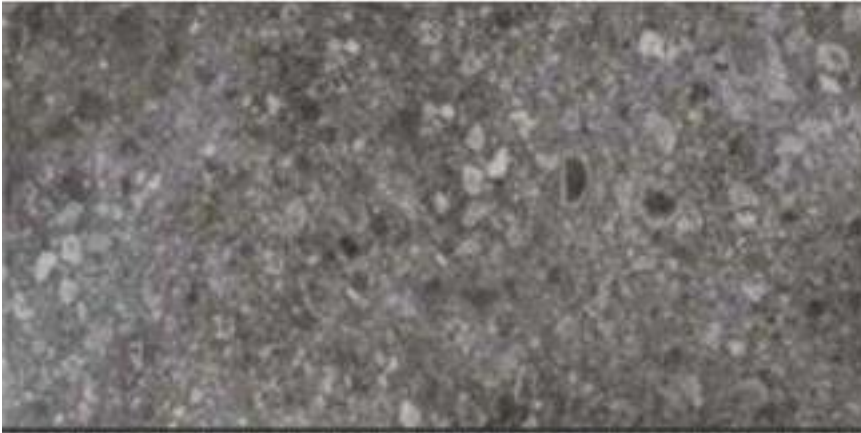
60 X 120 cm | MATT

KES. 2,875.00 Per Carton

MINIMUM ORDER QUANTITY:
20 CARTONS

COVERAGE PER BOX: 1.44 m²

PACKING: 2 TILES PER CARTON



**GET YOUR PRODUCTS
WITHIN 24 HOURS**



ROYAL

MODEL: HAMMER STONE GREY

60 X 120 cm | MATT

KES. 2,875.00 Per Carton

MINIMUM ORDER QUANTITY:
20 CARTONS

COVERAGE PER BOX: 1.44 m²

PACKING: 2 TILES PER CARTON



**GET YOUR PRODUCTS
WITHIN 24 HOURS**





OTROVATO SHOWROOM

9 West Building – Ground
Floor Ring Round Westlands
+254 -705000111

Opening Hours:

Monday – Friday
9:00 AM – 5:00 PM

otrovato