TILES
PRICE LIST
CATALOGUE



A curated sourcing preview featuring collections from Cyril, Ceramica Granito, and Royal Ceramica.

TRADING AT YOUR FINGERTIPS

otrovato

otrovato
YOUR GATEWAY TO AFRICA

WHO WE ARE

As a trusted **B2B platform** and gateway to Africa, **otrovato** connects global suppliers with African buyers through a fully integrated, end-to-end ecosystem. Combining digital efficiency with on-ground reliability, the platform is powered by pre-vetted suppliers and supported by trusted financial and logistics partners.

With **200+** active vendors across **15+** product categories, otrovato enables buyers and sellers to access new markets with confidence, facilitating seamless trade across industries. Through comprehensive quality inspections and efficient end-to-end shipping, **otrovato** ensures reliability at every step of the sourcing journey.

By offering access to a wide variety of products in one place, **otrovato** simplifies sourcing and saves valuable time for businesses. The platform enables users to compare multiple quotations, negotiate directly with suppliers for flexible pricing and terms, and tailor orders to meet their specific needs while achieving up to 30% cost savings compared to local markets.

Our Services:

Showroom:
otrovato runs an on-ground showroom, providing physical product visibility and strengthening buyer confidence.

Warehouse:
Strategically located warehouse facility in Nairobi, supporting ongoing projects on a consignment basis while serving vendors seeking efficient storage and streamlined order fulfillment, allowing bulk orders to be fulfilled **within just 24 hours.**

Active distribution network:
Linking global suppliers with African distributors and wholesalers, ensuring reliable stock flow, faster market reach, and local visibility. Buyers gain trusted distribution partners, while sellers benefit from simplified restocking, marketing support, and consistent sales across Kenya.







CYRIL

GLAZED PORCELAIN

Model: 115

60 x 60 cm | Matt

KES. 2,550 Per Carton
KES. 1,770 Per SQM

Coverage per box: 1.44 SQM
Parking: 4 Tiles per Carton

GET YOUR PRODUCTS WITHIN 24 HOURS







CYRIL

GLAZED PORCELAIN

Model: 134

60 x 120 cm | Glossy

KES. 2,550 Per Carton
KES. 1,770 Per SQM

Coverage per box: 1.44 SQM
Parking: 4 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS



GRANITO

GLAZED PORCELAIN

Model: 180 - 156

30 x 60 cm | Glossy

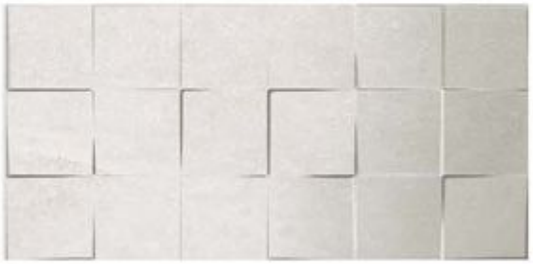
KES. 3,900 Per Carton

KES. 2, 165 Per SQM

Coverage per box: 1.8 SQM
Parking: 10 Tiles per Carton

GET YOUR PRODUCTS WITHIN 24 HOURS





GRANITO

GLAZED PORCELAIN

Model: 180 - 156B

30 x 60 cm | Glossy

KES. 3,680 Per Carton

KES. 2, 270 Per SQM

Coverage per box: 1.62 SQM
Parking: 9 Tiles per Carton

GET YOUR PRODUCTS WITHIN 24 HOURS







CYRIL

GLAZED PORCELAIN

Model: 115

60 x 60 cm | Matt

KES. 2,550 Per Carton
KES. 1,770 Per SQM

Coverage per box: 1.44 SQM
Parking: 4 Tiles per Carton

GET YOUR PRODUCTS WITHIN 24 HOURS



GRANITO

GLAZED PORCELAIN

Model: 6037 - Polished

60 x 60 cm | Matt

KES. 5,855 Per Carton
KES. 4,065 Per SQM

Coverage per box: 1.44 SQM
Parking: 4 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS





ROYAL

PALISSANDRO WHITE

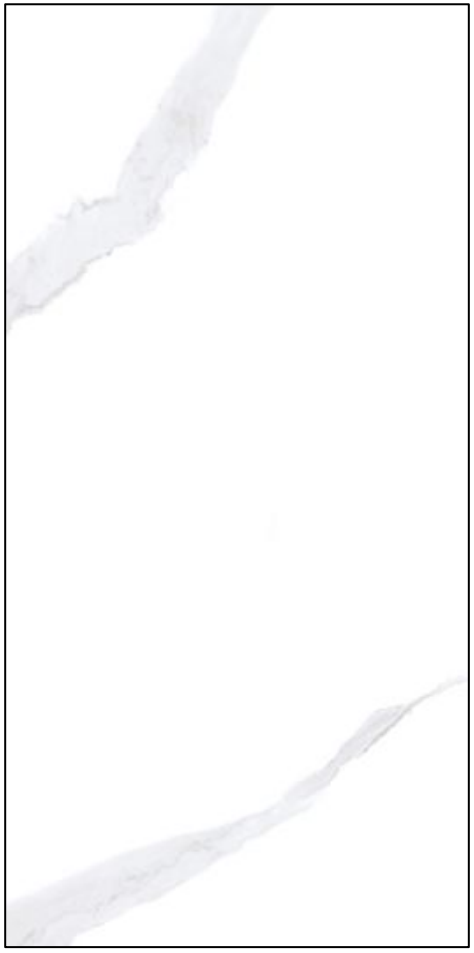
60 x 120 cm | Matt

KES. 3,680 Per Carton
KES. 2,555 Per SQM

Coverage per box: 1.44 SQM
Parking: 2 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS





ROYAL

CARRARA BIANCO

60 x 120 cm | Matt

KES. 5,500 Per Carton
KES. 3,820 Per SQM

Coverage per box: 1.44 SQM
Parking: 2 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS





ROYAL

BIANCO LASA WHITE

60 x 120 cm | Matt

KES. 5,500 Per Carton
KES. 3,820 Per SQM

Coverage per box: 1.44 SQM
Parking: 2 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS



ROYAL

PANDA WHITE

60 x 120 cm | Matt

KES. 6,800 Per Carton
KES. 4,725 Per SQM

Coverage per box: 1.44 SQM
Parking: 2 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS





ROYAL

SAVOIA BLACK

60 x 120 cm | Matt

KES. 5,350 Per Carton
KES. 3,715 Per SQM

Coverage per box: 1.44 SQM
Parking: 2 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS





ROYAL

SAVOIA COBALT

60 x 120 cm | Matt

KES 5,250 Per Carton
KES. 3,645 Per SQM

Coverage per box: 1.44 SQM
Parking: 2 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS





ROYAL

TRAMONTA DARK GREY

60 x 120 cm | Matt

KES 5,570 Per Carton
KES. 3,868 Per SQM

Coverage per box: 1.44 SQM
Parking: 2 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS



ROYAL

TRAMONTA IVORY

60 x 120 cm | Matt

KES 5,570 Per Carton
KES. 3,868 Per SQM

Coverage per box: 1.44 SQM
Parking: 2 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS



ROYAL

LEGEND BROWN

60 x 60 cm | Matt

KES. 5,435 Per Carton
KES. 3,075 Per SQM

Coverage per box: 1.8 SQM
Parking: 5 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS





ROYAL

LEGEND BEIGE

60 x 60 cm | Matt

KES. 5,435 Per Carton
KES. 3,075 Per SQM

Coverage per box: 1.8 SQM
Parking: 5 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS





ROYAL

LEGEND GREY

60 x 60 cm | Matt

KES. 5,435 Per Carton
KES. 3,075 Per SQM

Coverage per box: 1.8 SQM
Parking: 5 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS





GRANITO
STONE
Model: 180 - 22

30 x 60 cm | Matt

KES. 3,875 Per Carton
KES. 2,390 Per SQM

Coverage per box: 1.62 SQM
Parking: 9 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS





GRANITO

MODEL: 180 - 45 & 45B

30 x 60 cm | GLOSS

KES. 4,560 Per Carton
KES. 2,815 Per SQM

Coverage per box: 1.62 SQM
Parking: 9 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS





GRANITO

MODEL: 180 - 61A & 61

30 x 60 cm | GLOSS

KES. 3,500 Per Carton
KES. 2,160 Per SQM

Coverage per box: 1.62 SQM
Parking: 9 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS





CYRIL

MODEL: 1404-E

60 x 60 cm | Matt

KES. 2,550 Per Carton
KES. 1,770 Per SQM

COVERAGE PER BOX: 1.44

PACKING: 4 TILES PER CARTON

GET YOUR PRODUCTS
WITHIN 24 HOURS





CRYIL

MODEL: 1409

60 x 60 cm | Matt

KES. 2,550 Per Carton
KES. 1,770 Per SQM

Coverage per box: 1.44 SQM
Parking: 4 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS

CRYIL

MODEL: 1401

60 x 60 cm | Matt

KES. 2,550 Per Carton
KES. 1,770 Per SQM

Coverage per box: 1.44 SQM
Parking: 4 Tiles per Carton

GET YOUR PRODUCTS WITHIN 24 HOURS





CRYIL

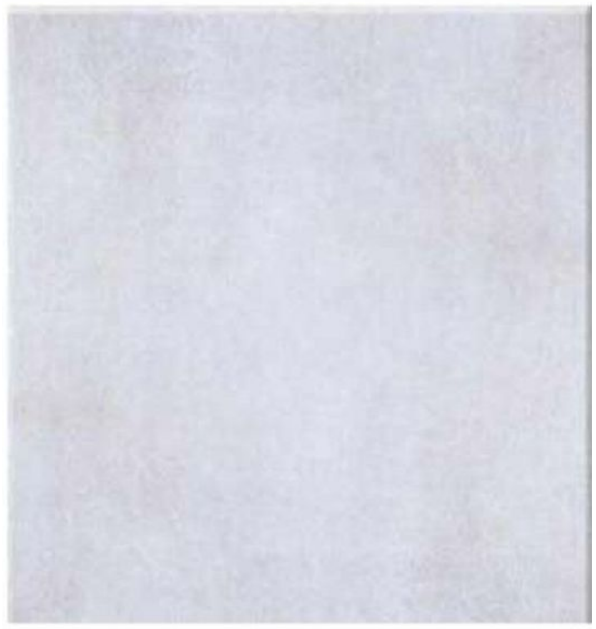
MODEL: 134

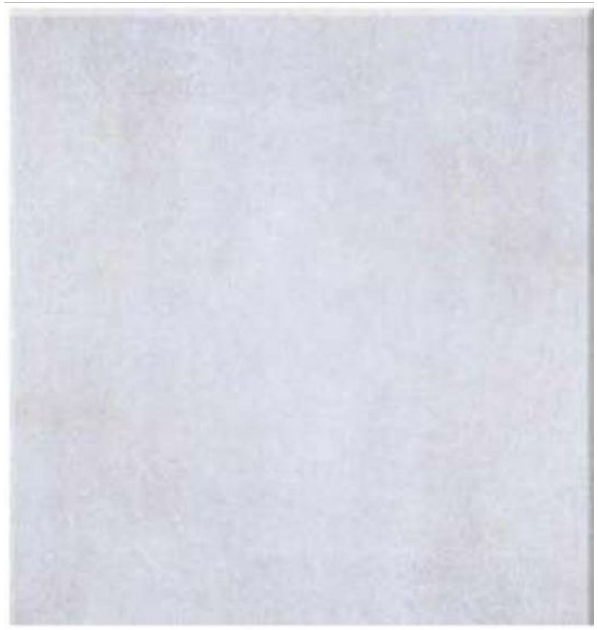
60 x 60 cm | Matt

KES. 2,550 Per Carton
KES. 1,770 Per SQM

Coverage per box: 1.44 SQM
Parking: 4 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS





CRYIL

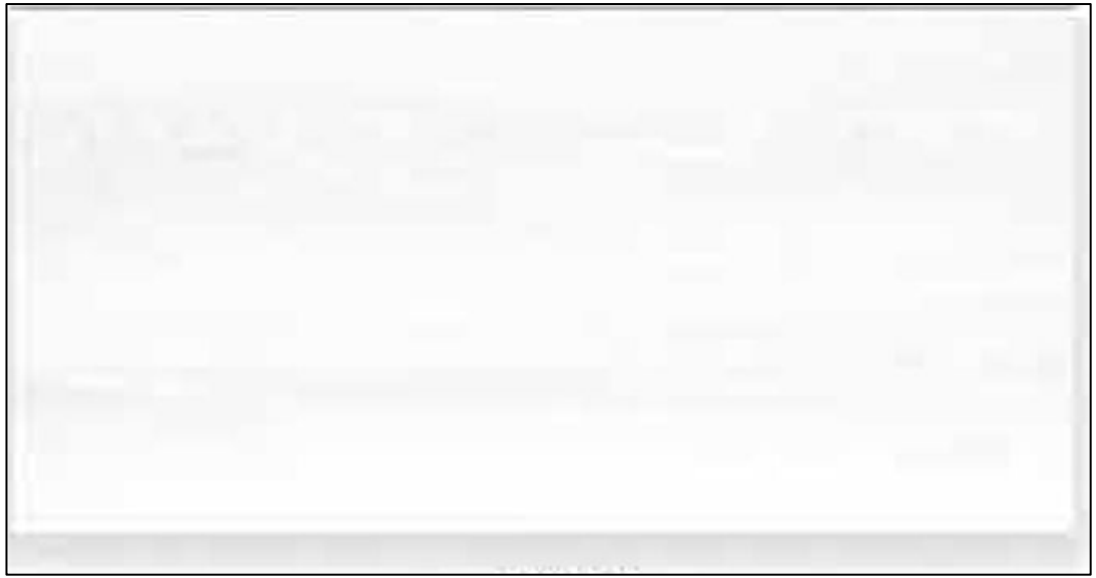
MODEL: 1402-E

60 x 60 cm | Matt

KES. 2,550 Per Carton
KES. 1,770 Per SQM

Coverage per box: 1.44 SQM
Parking: 4 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS



GRANITO

MODEL: 180 -70

30 x 60 cm | Matt

KES. 2,100 Per Carton
KES. 1,296 Per SQM

Coverage per box: 1.62 SQM
Parking: 9 Tiles per Carton

GET YOUR PRODUCTS WITHIN 24 HOURS



GRANITO

MODEL: 180 - 70E

30 x 60 cm | Matt

KES. 2,100 Per Carton
KES. 1,296 Per SQM

Coverage per box: 1.62 SQM
Parking: 9 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS



GRANITO

MODEL: 180 - 70B

30 x 60 cm | Matt

KES. 2,100 Per Carton
KES. 1,296 Per SQM

Coverage per box: 1.62 SQM
Parking: 9 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS



GRANITO

MODEL: 180 - 57

30 x 60 cm | Matt

KES. 2,100 Per Carton
KES. 1,296 Per SQM

Coverage per box: 1.62 SQM
Parking: 9 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS



GRANITO

MODEL: 180 - 57A

30 x 60 cm | Matt

KES. 2,100 Per Carton
KES. 1,296 Per SQM

Coverage per box: 1.62 SQM
Parking: 9 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS



GRANITO

MODEL: 180 - 65B

30 x 60 cm | Matt

KES. 2,100 Per Carton
KES. 1,296 Per SQM

Coverage per box: 1.62 SQM
Parking: 9 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS



GRANITO

MODEL: 180 - 65

30 x 60 cm | Matt

KES. 2,100 Per Carton
KES. 1,296 Per SQM

Coverage per box: 1.62 SQM
Parking: 9 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS



GRANITO

MODEL: 75-11B

25 x 75 cm | Matt

KES. 2,100 Per Carton
KES. 1,400 Per SQM

Coverage per box: 1.5 SQM
Parking: 8 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS



GRANITO

MODEL: SIRO

60 x 120 cm | Matt

KES. 3,610 Per Carton
KES. 1,670 Per SQM

Coverage per box: 2.16 SQM
Parking: 3 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS

GRANITO

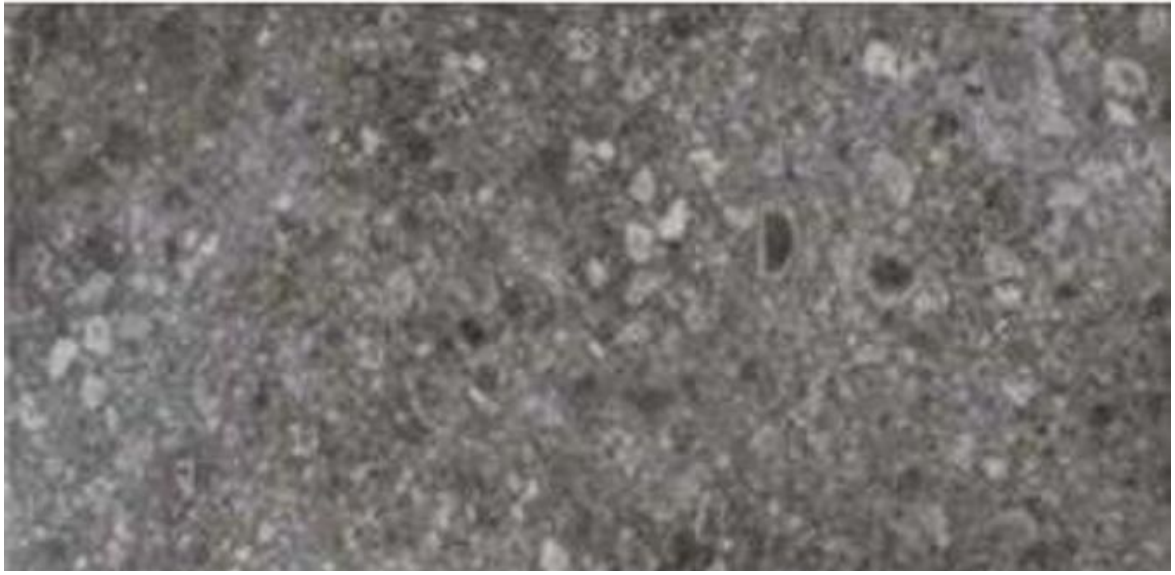
MODEL: TORIS

60 x 120 cm | Matt

KES. 6,850 Per Carton
KES. 3,172 Per SQM

Coverage per box: 2.16 SQM
Parking: 3 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS



ROYAL

MODEL: HAMMER MOSAIC

60 x 120 cm | Matt

KES. 2,875 Per Carton
KES. 1,996 Per SQM

Coverage per box: 1.44 SQM
Parking: 2 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS



ROYAL

MODEL: LIVERO DARK GREY

60 x 120 cm | Matt

KES. 5,790 Per Carton
KES. 4,020 Per SQM

Coverage per box: 1.44 SQM
Parking: 2 Tiles per Carton

GET YOUR PRODUCTS WITHIN 24 HOURS

ROYAL

MODEL: SMOOTH IVORY

60 x 120 cm | Matt

KES. 5,810 Per Carton
KES. 4,035 Per SQM

Coverage per box: 1.44 SQM
Parking: 2 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS



ROYAL

MODEL: HAMMER STONE GREY

60 x 120 cm | Matt

KES. 2,875 Per Carton
KES. 1,996 Per SQM

Coverage per box: 1.44 SQM
Parking: 2 Tiles per Carton

GET YOUR PRODUCTS
WITHIN 24 HOURS



OTROVATO SHOWROOM

9 West Building – Ground

Floor Ring Round Westlands

+254 705 000 111

Opening Hours:

Monday – Friday

9:00 AM– 5:00 PM